



NEXGENTEC APPOINTS DBM AS NEW UK AND EIRE DISTRIBUTOR

nexgentec has announced a new UK distribution partnership to bring their range of Audio over IP (AoIP) products and solutions, exclusively designed for the high-end marine and residential markets, to the UK and EIRE integrators working in these sectors.

“Audio over IP is an increasingly popular option for integrators, seeking to offer a scalable, fully flexible and high-performance audio solution on their projects,” says Barry Sheldrick, Director of Sales at DbM. “nexgentec is the innovative brand that’s spearheading the AoIP solution and we’re delighted to partner with them and supply their exceptional range into the UK and EIRE. DbM’s is looking forward to make system design, installation, commissioning, and maintenance much quicker, easier and much more efficient for our clients thanks to nexgentec.”

nexgentec uses Dante™ and AES76 technology and engineered their digital signal processors, amplifiers, and digital and multichannel audio-interfaces specifically for their use in the high-end marine and residential markets. With nexgentec’s revolutionary software defined matrix (SDM) system design is easier than ever, thanks to the great simplification in routing any source to any zone without any channel count limitations.

As with other AoIP solutions, a single network cable can carry all the data from the source to the speakers, retaining the integrity and quality of the audio signal in transmission. The most unique part of the nexgentec AoIP product range, besides the SDM, are their interfaces, that do not exist from any other brand currently on the market and that make the integrators’ jobs a lot easier. Integrators can also access and control nexgentec powered audio systems remotely, resolving any issues quickly and efficiently, without the need for an in-person visit.

Barry continues; “With nexgentec the dream of being able to deliver large scale, high-performance projects that truly integrate everything everywhere with AoIP is becoming the reality for our dealers. We’re very excited about the possibilities to push boundaries and delight clients that our partnership with nexgentec will deliver.”

Rico Vögeli, CEO of nexgentec adds, “We want to optimize solutions that work for the end client, the specialist installer and for the environment. This market demands the best and so helps us to find new and better solutions every day. We pioneered network-based audio solutions over 7 years ago. Finally,

the whole superyacht and high-end residential market is now ready for these innovations, and we look forward to working with DbM to substantially grow the UK presence for nexgentec AoIP.”

DbM will supply the UK and EIRE markets with the full range of nexgentec products and solutions and support the brand with training to help integrators in the design, specification, installation, and commissioning of an AoIP network. The nexgentec range will also be added to DbM’s complimentary Design and Specification Service, which helps integrators specify the right products and solutions for their projects.

Integrators will be able to find out more about the nexgentec range at DbM Live which is taking place at Meridian’s HQ in Huntingdon on Wednesday 21st April – to learn more and register your attendance click this link: [DbM Live! Tickets, Thu 21 Apr 2022 at 10:00 | Eventbrite](#)

Further information on nexgentec and their products is available at www.nexgentec.eu/. For more information on DbM, visit www.distributedbym.com.

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About nexgentec

Founded in 1995, nexgentec engineers AoIP solutions that are efficient in terms of application, system design, size, and energy consumption. They guarantee not only the best digital sound quality, but also the coolest user experience in terms of features and functions, that can be fully controlled and customized in the proprietary software modules and that can be used for equipment in every zone.

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About DbM

DbM (Distributed by Meridian) partner with pioneering brands that share their desire to achieve the highest level of media room and home cinema performance: Barco Residential projection systems, Display Technologies projection screens, Complete Acoustic Treatment System (C-ATS), Meridian Audio, nexgentec, Trinnov Audio and Waterfall Audio’s speaker range. It’s demonstration facilities, located at Meridian Audio in Huntingdon, Cambridgeshire and are fully equipped with the latest Barco Residential, Display Technologies, Cinema Acoustic Treatment System, Meridian Audio, nexgentec, Trinnov Audio and Waterfall Audio products. Learn more at www.distributedbym.com.

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